

SHORE & COUNTRY

PROPERTIES

INVENTORY ANALYSIS SUMMARY OF THE GREENWICH REAL ESTATE MARKET

SINGLE FAMILY	JANUARY - DECEMBER 2012												PRIOR YEARLY AVERAGES						
	(Inventory as of the 1st of each month.)												2012	2011	2010	2009	2008	2007	2006
	PRICE RANGE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.
\$0 - \$500,000	12	11											12	10	6	5	4	0	0
\$500,000-\$600,000	12	9											11	11	11	9	7	7	1
\$600,000-\$700,000	13	12											13	18	19	18	15	9	4
\$700,000-\$800,000	13	14											14	20	19	24	22	23	14
\$800,000-\$900,000	6	15											11	19	19	23	16	17	10
\$900,000-\$1,000,000	12	15											14	16	24	23	14	17	14
\$1,000,000-\$1,500,000	46	51											49	61	69	77	70	55	56
\$1,500,000-\$2,000,000	49	53											51	70	85	83	60	63	55
\$2,000,000-\$3,000,000	70	80											75	91	114	118	98	89	97
\$3,000,000-\$5,000,000	79	87											83	97	106	130	109	102	104
\$5,000,000-\$10,000,000	89	94											92	94	103	106	98	86	81
over \$10,000,000	50	45											48	51	42	42	48	44	34
TOTAL # OF UNITS	451	486	0	0	0	0	0	0	0	0	0	0	469	558	617	659	561	510	470
CONDOMINIUMS																			
CONDOMINIUMS													PRIOR YEARLY AVERAGES						
	(Inventory as of the 1st of each month.)												2012	2011	2010	2009	2008	2007	2006
	PRICE RANGE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.
\$0-\$300,000	3	3											3	3	6	4	1	1	0
\$300,000-\$500,000	14	11											13	19	26	22	19	19	18
\$500,000-\$750,000	31	38											35	39	40	44	43	41	36
\$750,000-\$1,000,000	25	23											24	22	25	40	38	29	33
above \$1,000,000	45	47											46	50	55	77	85	89	57
TOTAL # OF UNITS	118	122	0	0	0	0	0	0	0	0	0	0	120	133	152	186	186	179	144
LAND																			
LAND													PRIOR YEARLY AVERAGES						
	(Inventory as of the 1st of each month.)												2012	2011	2010	2009	2008	2007	2006
	PRICE RANGE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.
\$0-\$300,000	4	3											4	1	1	1	1	1	0
\$300,000-\$500,000	3	1											2	4	5	6	4	0	1
\$500,000-\$750,000	10	7											9	11	9	8	7	3	2
\$750,000-\$1,000,000	7	8											8	8	12	16	12	8	6
\$1,000,000-\$2,000,000	26	22											24	29	25	27	28	20	21
above \$2,000,000	28	28											28	34	33	42	36	27	37
TOTAL # OF UNITS	78	69	0	0	0	0	0	0	0	0	0	0	74	87	84	101	88	59	67

Source: Greenwich Multiple Listing Service

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